

FOR IMMEDIATE RELEASE

**SOHware's AeroGuard™ MIMO Access Point Selected
by VAR to Fulfill Critical Wireless Warehouse Application**

***Sypherdata sees performance and features offered by AeroGuard™ MIMO
technology as a significant investment return advantage***

Santa Clara, CA, August 23, 2004 – SOHware announces the selection of the AeroGuard™ MIMO Access Point (AP) solution by Sypherdata, one of SOHware's value added resellers (VAR), for a manufacturing facility in North Carolina. Sypherdata chose the AeroGuard™ MIMO AP to meet the communications demands of their client's warehouse data collection application. AeroGuard™ is the first available pre-802.11n Wi-Fi solution based on Airgo Network's True MIMO™ (multiple input multiple output) radio technology. Capable of up to 108Mbps of Wi-Fi traffic using dual, multi-band 802.11a/b/g radios, AeroGuard™ enables unprecedented range and capacity performance for Sypherdata's customer, with the option to quickly and easily expand the wireless network as desired to meet the future growth requirements of the warehouse operation.



True MIMO™ technology in the AeroGuard™ Access Point is a highly advanced system of multiple antennas that capitalizes on, instead of fights against multi-path, the natural distortion of radio waves as they reflect off of objects in the environment. The result is both a range and capacity improvement over conventional Wi-Fi APs. AeroGuard™ MIMO enables the wireless LAN to provide the same throughput as Fast Ethernet while avoiding the radio interference, Wi-Fi channel inefficiency and range degradation normally associated with conventional Wi-Fi solutions. The highly space impacted environment of a busy warehouse operation is ideal for deploying AeroGuard™, proving that wireless LAN is ready to be a viable data communications reality for more business applications.

Sypherdata's client, Construction Metal Products of Statesville, NC, produces roofing materials and accessories. CMP had trouble keeping track of their inventory and job scheduling. Sypherdata provided a complete solution that combined a customized software application from Global Shop with wireless network infrastructure that enabled their client to streamline business operations and foresee inventory problems so they could more efficiently manage existing inventory. For the wireless LAN, this meant linking multiple Symbol® 1800 series wireless terminals used in the manufacturing plant to gather inventory, plus shipping and receiving data. CMP occupies a 63,000 square foot plant including

warehouse and office suite. To provide wireless coverage, Sypherdata installed one AeroGuard™ MIMO AP. “We selected AeroGuard™ MIMO technology for CMP because we saw it being the technology leader in WLAN that out performs other vendor’s products,” says, Kevin Shank of Sypherdata, “and we needed the bandwidth to accommodate real-time transactions performed within the Global Shop application.”

Kevin was impressed both with AeroGuard™’s performance and all-wireless flexibility. “With one AP, the wireless coverage was complete throughout the entire plant, never dropping below 108Mbps at the farthest point from the AP, 175 feet away, and never dropping below 54Mbps when interfacing with 802.11g network cards. If a conventional Access Point were used it would have required at least four units, plus additional labor to pull data cables to each unit.” The dual radio design of the AeroGuard™ MIMO AP eliminates the need for Ethernet cables by enabling simultaneous a high bandwidth wireless backhaul between APs, and includes built-in routing intelligence to form the most efficient, **all-wireless** data path across multiple wireless backhaul hops. Says Kevin, “When CMP needs to expand, we will utilize the backhaul feature in AeroGuard™, reducing installation time and eliminating the need for cables.”

For CMP, an AeroGuard™ MIMO solution means a reliable and robust wireless network, and a better capital investment for their business as they look to their future growth. Says Mike Morton, President of CMP, “We trust in Sypherdata’s technology decision to use AeroGuard™, and feel that wireless networking has finally reached a level of performance that makes all the benefits of ERP automation possible.”

SOHware is offering AeroGuard™ MIMO APs through qualified VARs such as Sypherdata who target SMB and distributed enterprise customers. Dedicated to an exclusively VAR-direct business model, SOHware offers VARs greater returns and leading edge technology. “The exceptional value of the AeroGuard™ MIMO **all wireless** solution allows the business VAR to offer their clients unprecedented returns.” says Ashok Kumar, Vice President of Sales and Marketing for SOHware. Other features available in AeroGuard™ MIMO solutions include 802.11e compliant QoS and Layer 3 roaming that improve mobile client reliability, including class-of-service critical applications including voice over Wi-Fi deployments. Enterprise-class security is inherent throughout the AeroGuard™ solution, including 802.11i compliant WPA and WPA2, with 802.1x embedded RADIUS authentication. AES encryption is performed with hardware level encryption that secures the data path without impacting the 108Mbps data rate.

About SOHware

SOHware, Inc., a wireless LAN pioneer, provides secure wired and wireless networking solutions through a VAR-direct channel model to small and medium businesses (SMB). SOHware solutions offer innovative, business-class features that combine high performance and affordability demanded by the growing SMB market. SOHware® and AeroGuard™ are trademarks or registered trademarks of SOHware, Inc. For more information please visit our web site at www.sohware.com.

About Airgo Networks, Inc.

Airgo Networks develops breakthrough technology and Wireless LAN (WLAN) products that enhance existing applications and enable new applications by substantially improving the quality and convenience of the WLAN user experience. Airgo's chipset, software and reference design solutions provide secure, easy-to-use, standards-compliant WLAN capabilities that work in both the 2.4GHz and 5 GHz bands. Airgo's products are based on the IEEE 802.11 standards (commonly known as Wi-Fi). The breakthrough wireless technology provides cost-effective performance for the most bandwidth-intensive applications, eliminating the need for wires at home, at work, and in public places. Founded in November 2000, the company is headquartered in Palo Alto, California, USA; an additional development center is located in Breukelen, The Netherlands. True MIMO™ is a trademark of Airgo Networks, Inc. Information about Airgo Networks technology and solutions is available at www.airgonetworks.com.

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