

**FOR IMMEDIATE RELEASE**

**World's First True MIMO WLAN Switch**

***Centralized RF and policy based security management are available through Embedded WLAN Switch Appliance (EWSA™) software***

**Santa Clara, CA, February 15, 2005** – SOHware, a pioneer in wireless LAN, announces the release of EWSA™ software for its AeroGuard™ MIMO WLAN solution that enables the world's first True MIMO™ WLAN Switch, making AeroGuard™ even more differentiated and affordable for solution VARs who support distributed Enterprise, warehouse, hospitality, education, hospital, Hot Spot, event center and recreational facility applications.

The wireless LAN industry has arrived at a useful tiered architecture that utilizes a WLAN switch or a WLAN switch appliance in response to the need by distributed enterprise and SMB for centralized security policy and network management. In this architecture, edge APs are either directly connected to a switch or indirectly connected to a switch appliance through a shared LAN. When multiple switches are deployed, a higher-level NMS is introduced to centrally manage the WLAN network. While the switch or switch appliance is typically a standard hardware platform with embedded software, the edge APs must also have adequate intelligence to meet the performance demands of an application-rich wireless environment. This is the only way a wireless network can offer the benefits of centralized RF, policy, and access control management in a cost-effective and scalable manner.

With EWSA™, SOHware has uniquely enabled a MIMO WLAN Switch Appliance by embedding the software in every AeroGuard™ MIMO access point. Any AeroGuard™ AP can be configured as a WLAN switch appliance through EWSA™, instantly enabling centralized edge AP enrollment and configuration, security and QoS policy sharing, 3<sup>rd</sup> party AP auto detection, Layer 3 roaming, network management and much more. For networks hosting multiple MIMO switch appliances, each managing up to 20 edge APs, the AeroGuard™ NMS Appliance is available to complete a hierarchical management environment, making the wireless LAN robust and easy to scale. AeroGuard™ NMS supports up to 3,000 AeroGuard™ switch appliances deployed in multiple sites with an aggregate of 30,000 MIMO APs.

“Realizing a wireless LAN switch with a mere configuration change in a MIMO AP to automatically detect edge APs, secure connections and manage the entire WLAN is very powerful. Incorporating a True MIMO™ WLAN Switch Appliance in the wireless network is ideal for single site SMB applications and distributed Enterprise, because it supports their need for centralized management security policy

enforcement.” said Dr. CT Wu, President and CEO of SOHware, who goes on to add, “For centralizing such controls, even when MIMO WLAN Switch Appliances are located at different sites, the optional AeroGuard™ NMS Appliance is available making the flexibility offered by this layered architecture a true differentiator.”

Ashok Kumar, VP of Marketing and Sales claims, “We know solution VARs would prefer a WLAN Switch based solution because even SMB demands centralized management, but only if there is not a high start-up cost when installing the first AP. Our solution dramatically reduces this cost to ZERO, since all AeroGuard™ MIMO APs include EWSA™ software, a \$900 value that is absolutely free to SOHware VARs!” Ashok continues, “When VARs find out that the AeroGuard™ MIMO system includes WLAN switch functionality and an optional NMS appliance, their reaction is enthusiastic about how affordable and scalable the solution is, and how simple to deploy. That is true value!”

AeroGuard™ is based on True MIMO™ technology by Airgo Networks offering extended MIMO range and capacity. AeroGuard™ MIMO solutions are available through SOHware’s qualified VAR partners. The APs have an MSRP of \$900 for the single radio model AGN1201, and \$1200 for the dual radio model AGN1202.

## About SOHware

SOHware, Inc., a wireless LAN pioneer, provides secure wired and wireless networking solutions through a direct-to-VAR channel model to small and medium businesses (SMB). SOHware solutions offer innovative, business-class features that combine high performance and affordability demanded by the growing SMB market. AeroGuard™ is a trademark of SOHware, Inc. For more information please visit our web site at [www.sohoware.com](http://www.sohoware.com). True MIMO™ is a trademark of Airgo Networks, Inc. Information about Airgo Networks technology and solutions is available at [www.airgonetworks.com](http://www.airgonetworks.com).

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