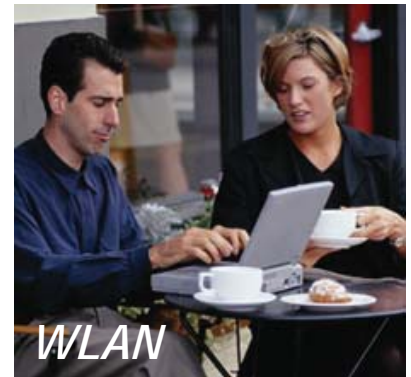
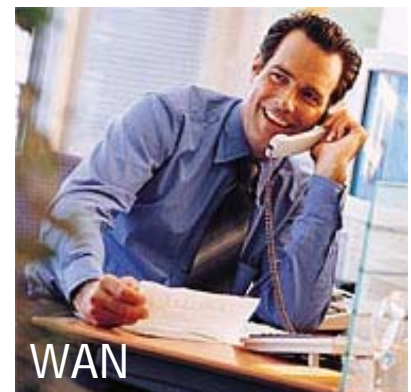


Integrated Networking Solutions for SMB and Vertical Applications

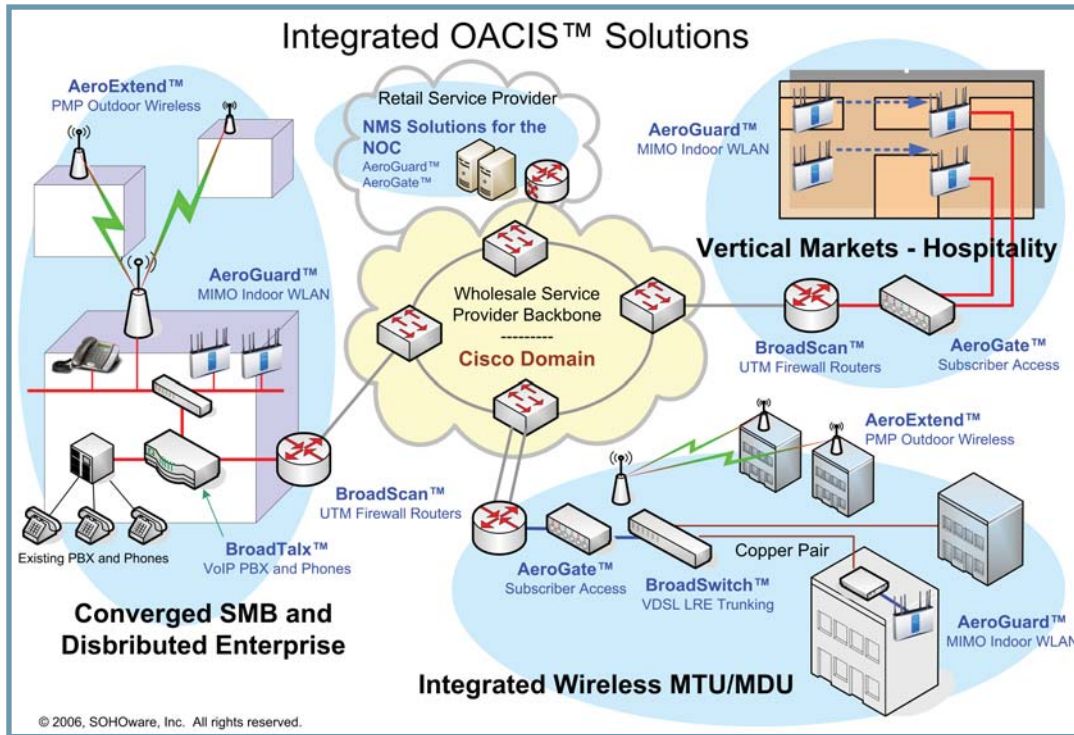


Our Commitment to Partners

Sohoware offers more opportunities for networking VARs and Small/Medium Service Providers to win business. The rewards are immediate. From our *Partner-Centric* channel model to our integrated solution platforms, Sohoware provides its Partners with greater flexibility to solve more applications while earning higher margins. Whether your customers are hotels, multi-tenant communities, corporate IT, municipal agencies, or public access subscribers, Sohoware offers solutions designed for small and medium network deployments and our Partners who serve them.



An Integrated Approach



OACIS Solutions

Sohware works with its Partners to solve applications as a solution. Our OACIS portfolio makes this possible. In the highly diverse conditions of the SMB market, only a vendor who takes an integrated solutions approach can offer VARs and Small/Medium Service Providers the highest ROI.

Broadband Wireless Access

*Resort and Hospitality
MTU / MDU Community
Malls and Public Areas*

Converged Networking for SMB

*Corporate and Branch LANs
Campus and Institutional
Emergency Services and
Video Surveillance*

Enterprise Scalability - SMB Flexibility

Sohware applies the right combination of responsiveness with innovative high performance solutions; essential characteristics of a vendor who will help you capture next generation network services.

Hospitality and hotspot

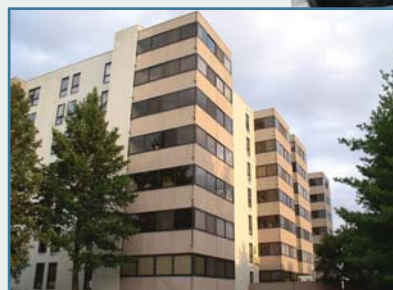
- Guest access and branded login experience
- Client to client Privacy and security
- Facility wide Wi-Fi access

Multi-Tenant (MTU / MDU)

- Subscriber acquisition and billing
- Building to building trunking
- Separated user and administrative networks

Vertical Markets

- Mobile law enforcement communications
- Wireless video surveillance



Why partner with Sohoware?

Partner-Centric Model

Sohoware's Direct-to-VAR partner program is simple. We do not sell through distributors, providing you more margin and direct access to personalized support services. We do not sell through e-commerce to end users, encouraging more repeat business to you. Sohoware is committed to its Partners and has developed a winning strategy that is helping to redefine the channel.

Higher margin and incentive opportunities
Design-Win technical support
Extensive online training resources
Less channel conflict



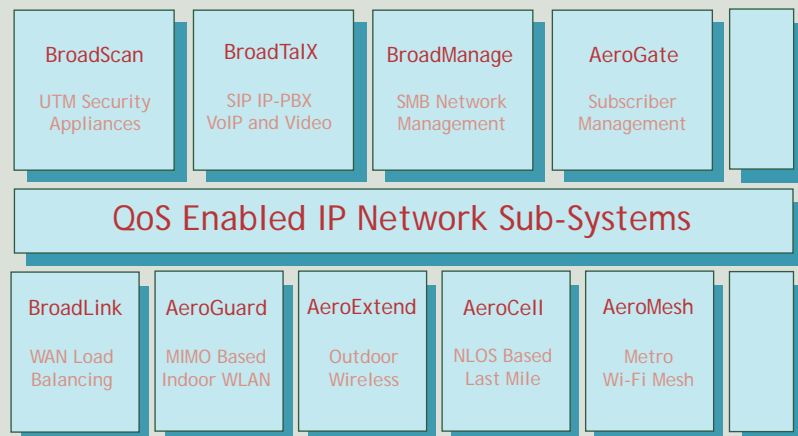
Purpose-Built for SMB

Sohoware's networking solutions are characterized by best-of-breed features and performance designed with the needs of small and medium business in mind. This means ease-of-use without sacrificing the Enterprise-class performance required to enable today's demanding business applications. For VARs and Service Providers, it all boils down to helping you achieve a higher Return on Investment.

Ease of use - simpler to setup, install and manage
Integrated solutions - less system integration risk
Scalability - solves more application requirements

OACIS™ Platform

Sohoware's portfolio is unified by an Open Architecture for Converged IP Services (OACIS) that provides the foundation on which we achieve superior solutions purpose-built for SMB. OACIS ensures interoperability, ease-of-use and management, and appropriate QoS that is essential to cost effectively deploy and enable next generation applications like voice and video.



OACIS Portfolio Highlights

AeroGuard - MIMO based indoor access point with PoE support

- ◆ 11a/b/g with MIMO range and capacity up to 108Mbps
- ◆ Single and dual radio models with wireless Mesh backhaul option
- ◆ Centralized wireless Switch and NMS management
- ◆ Guest login and multiple SSID / VLAN networking

AeroExtend - Outdoor Wireless AP - Bridge

- ◆ 11a/b/g dual radio supporting simultaneous 5GHz backhaul
- ◆ Point to Point (P2P), Point to Multi-Point (PMP), Access Point
- ◆ IP-67 rated outdoor enclosure and high gain antennas
- ◆ Cost effective interoperable CPE companion (WLG100)

AeroGate - Access Service Gateways for Subscriber Management

- ◆ User authentication and policy access control
- ◆ AAA support for amenity or fee based Internet services
- ◆ Session control by time and bandwidth
- ◆ Centralized management for WLAN devices

BroadScan - UTM Security Appliances

- ◆ Spam, Virus, Spyware filtering with automated scanning engine updates
- ◆ Intrusion detection and prevention (IDP) enhanced firewall
- ◆ WAN based VPN and Load Balancing
- ◆ QoS traffic shaping for VoIP support

BroadTaIX - VoIP PBX and SIP Phone Solution

- ◆ Full functioning IP-PBX with auto-attendant, voice mail, conferencing
- ◆ Up to 200 extensions with stackable support for up to 800 extensions
- ◆ SIP Phone offers rich programming options including follow-me forward
- ◆ Integrated solution options for analog adaptors and PoE Switches



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SOHOWare
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